## **AVON SKIN CARE SELECTOR**

Print this tool and use it to help her select the right Avon brand and products for her needs. In just a few steps, you can customize her skin care regimen—a special service that helps set you apart from drugstore and online shopping. This is the personalized experience that she can come to expect from Avon!

<b>1. DETERMINE WHICH AN</b> The column with the most o			-OR YO	0.			
What is your main reason for using skin care?	<ul> <li>To reduce signs of aging, such as fine lines and wrinkles.</li> </ul>		<ul> <li>To reveal my natural beauty and vibrancy, and gain a healthy look.</li> </ul>			<ul> <li>To fight blemishes and help prevent acne.</li> </ul>	
How would you describe your current skin care routine?	<ul> <li>I use an a.m./p.m. regimen, plus specialty treatments that target signs of aging.</li> </ul>		<ul> <li>I typically use simple yet effective products and routines.</li> <li>OR: I'm new to skin care.</li> </ul>		that help red	○ A routine, plus treatments that help reduce acne for skin that's clearer.	
What type of skin care brands are you using?	<ul> <li>I'm using higher-end drugstore or department store brands.</li> </ul>		<ul> <li>I'm using drugstore brands.</li> </ul>		skin care provide skin care pr	<ul> <li>I'm using acne-fighting skin care products – varying from drugstore to higher-end brands.</li> </ul>	
What is your ideal Avon Skin Care brand?	ANEW ANTI-AGING REGIMENS		INSPIRED BY NATURE'S SCIENCE			Clearskin <sup>®</sup> Acne-Fighting Routine	
2. DETERMINE WHICH RI Within your selected brand				scribe your skin.			
ANEW		elements			clears	clearskin®	
FOR SKIN THAT SHOWS:	USE:	WHEN YOU WA	NT:	USE:	IF YOU HAVE:	USE:	
EARLY SIGNS OF AGING Fine lines Some uneven skin tone Tired-looking eyes with some shadowing	REJUVENATE 30+	<ul> <li>Visibly brighter, more radiant skin</li> <li>More even-toned skin</li> <li>SKIN REVITALIZE with ARONIA BERRY</li> </ul>		<ul> <li>Chronic acne</li> </ul>	PROFESSIONAL		
MODERATE SIGNS OF AGING O Some wrinkles O Uneven tone and discolorations O Dark circles, fine lines and wrinkles in eye area	REVERSALIST 40+	<ul> <li>Visibly younger-looking skin</li> <li>Visibly softened fine lines</li> </ul>		⊖ Blackheads	BLACKHEAD ELIMINATING		
ADVANCED SIGNS OF AGING O Deep wrinkles O Age spots; loss of cushion and firmness O Under-eye bags; crow's-feet	ULTIMATE 7S 50+	• An instant moisture boost and lasting hydration (for normal skin)			O Mild/ occasional blemishes	BLEMISH CLEARING	
<ul> <li>SERIOUS SIGNS OF AGING</li> <li>Sagging neck and deep wrinkles</li> <li>Loss of volume</li> <li>Extreme dryness</li> </ul>	PLATINUM 60+	<ul> <li>A more balan complexion</li> <li>A matte, shine-free fini (for oily skin)</li> </ul>	ish	MOISTURE BOOST OIL-FREE with CAMELLIA TEA LEA	<ul> <li>Excess oil; enlarged pores</li> </ul>	PORE PENETRATING	
To keep the conversation going, che the ANEW Conversation Card on you	ck out rAVON.com.	For more on Avon Ele the Essential Skin Car			For more on Clearski Essential Skin Care (	in°, reference the Guide on yourAVON.com.	